

Financial Statements of

**PCC PROSTATE CANCER CENTRE
– DRAFT V1 (UNAUDITED)**

Year ended December 31, 2018

DRAFT

PCC PROSTATE CANCER CENTRE

Statements of Financial Position

December 31, 2018, with comparative information for 2017

| | 2018 | 2017 |
|--|---------------------|---------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 2,334,193 | \$ 2,288,472 |
| Investments (note 3) | 5,266,022 | 4,933,537 |
| Accounts receivable | 247,677 | 226,546 |
| Due from related parties (note 5) | 23,645 | 32,124 |
| Prepaid expenses and deposits | 36,154 | 43,994 |
| Prepaid rent (note 4) | 44,000 | 44,000 |
| | <u>7,951,691</u> | <u>7,568,673</u> |
| Property and equipment (note 6) | 1,332,069 | 544,652 |
| Long-term portion of prepaid rent (note 4) | 671,000 | 715,000 |
| Restricted cash (note 10) | – | 200,099 |
| | <u>\$ 9,954,760</u> | <u>\$ 9,028,424</u> |
| Liabilities and Net Assets | | |
| Current liabilities: | | |
| Accounts payable and accrued liabilities | \$ 1,223,881 | \$ 377,881 |
| Due to related parties (note 5) | 29,327 | 44,186 |
| Government payroll tax payable | 73,883 | 67,248 |
| Deferred cash contributions (note 7) | 3,575,062 | 3,838,657 |
| | <u>4,902,153</u> | <u>4,327,972</u> |
| Deferred capital contributions (note 7) | 746,043 | 343,149 |
| Net assets: | | |
| Unrestricted | 4,306,564 | 4,157,204 |
| Restricted for endowments (note 10) | – | 200,099 |
| | <u>4,306,564</u> | <u>4,357,303</u> |
| Subsequent event (note 12) | | |
| | <u>\$ 9,954,760</u> | <u>\$ 9,028,424</u> |

See accompanying notes to financial statements.

Approved by the Board:

_____, Director

_____, Director

PCC PROSTATE CANCER CENTRE

Statements of Operations

Year ended December 31, 2018, with comparative information for 2017

| | 2018 | 2017 |
|---|-------------------|-------------------|
| Revenues: | | |
| Deferred cash contributions recognized (note 7) | \$ 1,542,763 | \$ 1,403,367 |
| Contributions (note 8) | 1,276,695 | 1,188,185 |
| Research investigation fees | 690,416 | 1,083,391 |
| Rental revenue and expense recovery | 573,416 | 483,194 |
| Interest and other | 133,760 | 57,150 |
| | <u>4,217,050</u> | <u>4,215,287</u> |
| Expenses: | | |
| Salaries and benefits | 2,139,602 | 2,017,173 |
| Projects and/or programs (note 9) | 961,454 | 1,001,975 |
| Contracted services | 326,714 | 280,798 |
| Office and other | 208,289 | 174,658 |
| Events and recognition | 197,290 | 91,812 |
| Rent and occupancy | 168,354 | 121,102 |
| Advertising and marketing | 5,167 | 19,507 |
| | <u>4,006,870</u> | <u>3,707,025</u> |
| Excess of revenues over expenses before other items | 210,180 | 508,262 |
| Other items: | | |
| Amortization of deferred capital contributions (note 7) | 44,775 | 35,428 |
| Amortization of property and equipment (note 6) | (105,595) | (72,640) |
| | <u>(60,820)</u> | <u>(37,212)</u> |
| Excess of revenues over expenses | <u>\$ 149,360</u> | <u>\$ 471,050</u> |

See accompanying notes to financial statements.

PCC PROSTATE CANCER CENTRE

Statements of Changes in Net Assets

Year ended December 31, 2018, with comparative information for 2017

| | Restricted for endowments | Unrestricted | 2018 Total |
|---|------------------------------|--------------|--------------|
| Net assets, January 1, 2018 | \$ 200,099 | \$ 4,157,204 | \$ 4,357,303 |
| Excess of revenues over expenses | – | 149,360 | 149,360 |
| Transfer of funds restricted for endowments | (200,099) | – | (200,099) |
| Net assets, December 31, 2018 | \$ – | \$ 4,306,564 | \$ 4,306,564 |

| | Restricted for endowments | Unrestricted | 2017 Total |
|----------------------------------|------------------------------|--------------|--------------|
| Net assets, January 1, 2017 | \$ 200,099 | \$ 3,686,154 | \$ 3,886,253 |
| Excess of revenues over expenses | – | 471,050 | 471,050 |
| Net assets, December 31, 2017 | \$ 200,099 | \$ 4,157,204 | \$ 4,357,303 |

See accompanying notes to financial statements.

PCC PROSTATE CANCER CENTRE

Statements of Cash Flows

Year ended December 31, 2018, with comparative information for 2017

| | 2018 | 2017 |
|--|--------------|--------------|
| Cash provided by (used in): | | |
| Operations: | | |
| Cash receipts from fundraising events and other | \$ 1,726,837 | \$ 2,328,440 |
| Cash received from contributions | 1,276,695 | 1,188,185 |
| Cash received for Urology research trials | 708,913 | 1,246,651 |
| Cash received from rental revenue and expense recovery | 589,798 | 514,388 |
| Cash receipts from interest and other | 77,749 | 57,150 |
| Cash receipts from (paid to) related parties | (6,380) | 13,419 |
| Cash paid to suppliers | (3,102,394) | (3,381,200) |
| | 1,271,218 | 1,967,033 |
| Investing: | | |
| Increase in investments | (332,485) | (1,636,127) |
| Purchase of property and equipment | (893,012) | (354,338) |
| | (1,225,497) | (1,990,465) |
| Financing: | | |
| Cash receipts from endowment fund | (200,099) | – |
| Decrease in cash | (154,378) | (23,432) |
| Cash, beginning of year | 2,488,571 | 2,512,003 |
| Cash, end of year | \$ 2,334,193 | \$ 2,488,571 |
| Cash and cash equivalents | \$ 2,334,193 | \$ 2,288,472 |
| Restricted cash | – | 200,099 |
| | \$ 2,334,193 | \$ 2,488,571 |

See accompanying notes to financial statements.

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

1. History and purpose of the organization:

PCC Prostate Cancer Centre ("PCC" or the "Organization") was incorporated on September 1, 1999 as a not-for-profit corporation under the Alberta Companies Act, and accordingly under Section 149(1) of the Income Tax Act is not subject to income tax. PCC's objectives are:

- i) Facilitate early diagnosis, treatment, support and care of patients with any stage of prostate cancer;
- ii) Support the urology, radiotherapy and the medical oncology community to further research in the prevention, detection, diagnosis, incidence, causes and cures for prostate cancer; and
- iii) Engage the public and increase awareness on the importance of early detection of prostate cancer.

PCC operates in a facility known as the Prostate Cancer Centre located in Calgary, Alberta. In prior years, PCC was primarily funded by the PCF Prostate Cancer Foundation ("PCF"), a registered Charity under the Income Tax Act (Canada) and accordingly exempt from income taxes, with the ability to issue donation receipts for income tax purposes. PCF and PCC were related by virtue of common management.

On January 30, 2014, PCC attained charitable status with the Canada Revenue Agency. As a result, in order to obtain organizational efficiencies, PCF transferred all of its assets and liabilities to PCC on March 31, 2014. All directors of the PCF board were elected to the PCC board of directors in 2014. As of March 31, 2014, all PCC and PCF operational and business activity took place under PCC. On May 26, 2016, the Board of Directors authorized and approved in the best interest of PCF to wind-up operations as there were no remaining assets or liabilities and no intent to carry-on any future operations.

2. Significant accounting policies:

- (a) Basis of presentation:

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

- (b) Revenue recognition:

PCC follows the deferral method of accounting for restricted contributions. Unrestricted contributions, rental revenues and expense recovery and research investigation fees are recognized as revenue in the year received or when they become receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions for endowment are recognized as direct increases in endowment net assets.

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

2. Significant accounting policies (continued):

Revenue from fundraising and other special events that is restricted to specific programs is recognized using the deferral method, which recognizes revenue in the year in which the related expenses are incurred.

Contributions restricted for the purchase of property and equipment (other than land or a capital asset that will not be subject to amortization) are deferred and recognized as income at the same rate as the related property or equipment is amortized.

(c) Cash and cash equivalents:

Cash and cash equivalents include cash on hand and short-term deposits which are highly liquid with original maturities of less than three months.

(d) Marketable securities:

Periodically, PCC receives donations of securities of publicly traded companies. The fair value of these securities is determined by the closing market price on the day the securities were received and when the securities were unencumbered with respect to any action by PCC.

The fair value attributed to these securities is the value of the donations recognized at the time of the receipt and the value for the initial recognition of the asset on the statement of financial position. To the extent the fair value changes from the initial fair value recognition, such difference, either positive or negative, shall be recorded as a gain or as a loss in the statement of operations with the carrying value of the securities adjusted accordingly on the statement of financial position.

(e) Property and equipment:

Property and equipment are stated at cost or fair market value at the time of donation, if contributed. Property and equipment with a cost less than \$1,000 is expensed in the year in which it is purchased. Amortization is provided for over the estimated useful life of the assets on the following basis (one-half in the year of acquisition):

| | |
|---------------------------------|----------------------------------|
| Artwork | Nil |
| Computer hardware and equipment | 30% declining balance basis |
| Computer software | 100% declining balance basis |
| Furniture and fixtures | 20% declining balance basis |
| Leasehold improvements | 7-17.5 years straight line basis |
| Vehicles | 30% declining balance basis |

Artwork is accounted for at the time of donation at the appraisal value on an individual basis and where there has been a permanent decline in value, the asset is stated at the net realizable value.

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

2. Significant accounting policies (continued):

(f) Contributed services and materials:

Contributed services of volunteers and board members cannot be quantified in order to determine fair market value; no attempt is made to recognize the value of those services in the financial statements. Where there is an invoice provided for contributed materials, property and equipment or other services, the fair market value of those items is reported in the financial statements.

(g) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. PCC has not elected to carry any such financial instruments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and amortized over the life of the instrument.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, PCC determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the present value of the expected cash flows. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(h) Use of estimates:

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant areas requiring the use of management estimates relate to the collectability of accounts receivable. Consequently, actual results could differ from those estimates.

(i) Comparative information:

Certain comparative information has been reclassified, where applicable, to conform with the presentation adopted in the current year.

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

3. Investments:

The Organization's investments are held in Guaranteed Investment Certificates and savings accounts with commercial banks. These investments have annual yields ranging from 2.06% (2017 – 0.99%) at December 31, 2018. The Organization has the option to withdraw these investments at any time.

4. Prepaid rent:

During 2010, PCC advanced \$1,100,000 to the Southern Alberta Institute of Urology. PCC subsequently entered into a \$10 per annum office lease agreement with Alberta Health Services for a 25 year term and paid the full \$250 in advance.

The 2010 advance of \$1,100,000 has been recorded by PCC as prepaid rent, with amortization over the term of the lease being 25 years. Included in rent and occupancy expense is rent amortization of \$44,000 (2017 - \$44,000).

5. Related party transactions:

The Organization incurred costs for diagnostic imaging of \$137,562 in 2018 (2017 - \$307,988), the services were delivered by a medical company of which a director of the Organization is a partner.

In 2018, the Organization incurred costs of \$100,514 (2017 - \$100,000) related to consultant fees for fund development by a company controlled by a director. During the year, the director donated \$50,000 (2017 - \$55,833) of their fees back to the Organization. At December 31, 2018, \$12,500 (2017 - \$20,933) remains outstanding as a receivable.

A director earned \$57,097 in 2018 (2017 - \$100,000) for the position of research chair. Three medical professionals who serve as directors of the Organization earned a total of \$21,590 in 2018 (2017 - \$26,120) for services rendered related to various medical and research programs. At December 31, 2018, a receivable of \$11,145 (2017 - \$11,191) remains outstanding related to medical professionals rental revenue and expense recovery.

The Organization also incurred costs related to catering and event services of \$8,855 (2017 - \$nil) by a company of which a director of the Organization is a partner. The Organization was also charged \$7,856 (2017 - \$8,260) in 2018 by a law firm of which a director of the Organization is a partner.

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

5. Related party transactions (continued):

All related party transactions are in the normal course of business and have been measured at the exchange amounts, which are the amounts of consideration established and agreed to by the related parties. At December 31, 2018 the outstanding related party receivable and payable are as follows:

| | 2018 | 2017 |
|---|------------------|------------------|
| Related party receivable from consultant | \$ 12,500 | \$ 20,933 |
| Related party receivable from medical professionals | 11,145 | 11,191 |
| Total related party receivable | \$ 23,645 | \$ 32,124 |

| | 2018 | 2017 |
|--|------------------|------------------|
| Related party payable to consultant | \$ 13,177 | \$ 12,917 |
| Related party payable to diagnostic imaging | 9,224 | 11,614 |
| Related party payable to medical professionals | 3,870 | 11,500 |
| Related party payable to catering and event services | 3,056 | – |
| Related party payable to law firm | – | 8,155 |
| Total related party payable | \$ 29,327 | \$ 44,186 |

6. Property and equipment:

| | 2018 | | 2017 | |
|------------------------|---------------------|--------------------------|---------------------|-------------------|
| | Cost | Accumulated amortization | Net book value | Net book value |
| Artwork | \$ 20,765 | \$ – | \$ 20,765 | \$ 20,765 |
| Computer hardware | 268,669 | 172,386 | 96,283 | 51,367 |
| Computer software | 18,627 | 14,525 | 4,102 | – |
| Furniture and fixtures | 407,321 | 260,063 | 147,258 | 130,176 |
| Leasehold improvements | 1,065,037 | 34,680 | 1,030,357 | 294,767 |
| Vehicles | 306,300 | 272,996 | 33,304 | 47,577 |
| | \$ 2,086,719 | \$ 754,650 | \$ 1,332,069 | \$ 544,652 |

Amortization expense for 2018 totalled \$105,595 (2017 - \$72,640).

All artwork has been donated and the carrying value of each piece was determined by independent appraisal at the time of donation.

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

6. Property and equipment (continued):

At December 31, 2018, \$995,348 (2017 - \$238,320) of the leasehold improvements cost is related to a 3,006 square feet capital expansion of leased property from the landlord, Alberta Health Services ("AHS"). The capital development was completed in March 2018 and amortization of \$21,638 (2017 - \$nil) related to the expansion is recognized during the year.

7. Deferred contributions:

The combined deferred cash and deferred capital contribution income movement during the year is as follows:

| | 2018 | 2017 |
|---|--------------|--------------|
| Balance, beginning of year | \$ 4,181,806 | \$ 3,292,161 |
| Add amount received during the year | 1,726,837 | 2,328,440 |
| Less amounts recognized as revenue in the year: | | |
| Cash contributions | (1,542,763) | (1,403,367) |
| Capital contributions | (44,775) | (35,428) |
| Balance, end of year | \$ 4,321,105 | \$ 4,181,806 |

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

7. Deferred contributions (continued):

At December 31, 2018, cash contributions have been deferred to offset future spending related to the following programs:

| | 2018 | 2017 |
|---------------------------------------|---------------------|---------------------|
| Rural Man Van | \$ 678,647 | \$ 714,151 |
| Rapid Access V | 610,728 | 652,026 |
| City Man Van | 386,954 | 330,690 |
| Men's Health Initiative | 340,354 | 174,096 |
| Rapid Access VI | 282,875 | 286,030 |
| Rapid Access IV | 230,558 | 164,153 |
| APCaRI Research | 201,573 | 344,596 |
| Rapid Access III | 184,858 | 175,823 |
| Rapid Access II | 137,543 | 104,417 |
| Bismar/Donnelly Research – Genome DX | 128,643 | 156,940 |
| Rapid Access I | 117,829 | 125,463 |
| Restricted Research | 59,526 | 65,969 |
| Lee Research | 56,415 | 56,415 |
| Bismar Ride for Dad Research | 48,423 | 60,264 |
| Cystectomy Program | 45,543 | – |
| Remington Funds | 33,815 | 34,641 |
| Volunteers | 12,226 | – |
| Bone Health Program | 9,587 | – |
| Research Chair | 6,000 | – |
| Southern Alberta Institute of Urology | 2,965 | – |
| SATH Development | – | 303,886 |
| Research Director Fund | – | 57,097 |
| Tournament Fund-a-Need | – | 32,000 |
| Balance, end of year | \$ 3,575,062 | \$ 3,838,657 |

Deferred capital contributions are the restricted contributions that are used to purchase property and equipment. The deferred contributions are brought into income at the same rate as the related capital asset is amortized. Changes in the deferred capital contributions are as follows:

| | 2018 | 2017 |
|---|-------------------|-------------------|
| Balance, beginning of year | \$ 343,149 | \$ 128,470 |
| Add: Deferred fundraising capital contributions | 447,669 | 250,107 |
| Less: Amortization of deferred contributions | (44,775) | (35,428) |
| Balance, end of year | \$ 746,043 | \$ 343,149 |

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

7. Deferred contributions (continued):

During the year ended December 31, 2018 the following amounts were received as donations for the applicable program:

| | 2018 | 2017 |
|---------------------------------------|---------------------|---------------------|
| Men's Health Initiative | \$ 261,863 | \$ 203,184 |
| City Man Van | 255,730 | 424,537 |
| Rural Man Van | 240,356 | 311,000 |
| Rapid Access IV | 191,409 | 100,000 |
| APCaRI Research | 161,150 | 117,370 |
| Rapid Access III | 105,000 | 152,376 |
| SATH Capital Development | 100,000 | 440,955 |
| Rapid Access VI | 96,105 | 96,282 |
| Rapid Access II | 72,519 | 104,547 |
| Restricted Research | 56,490 | 37,080 |
| Cystectomy Program | 51,100 | – |
| Rapid Access I | 50,000 | 150,000 |
| Remington Funds | 45,400 | 47,667 |
| Volunteers | 15,000 | – |
| Bone Health Program | 10,000 | – |
| Research Chair | 6,000 | – |
| Bismar/Donnelly Research – Genome DX | 3,000 | 70,500 |
| Southern Alberta Institute of Urology | 2,965 | – |
| Kawakami Project | 2,750 | – |
| Bismar Ride for Dad Research | – | 42,942 |
| Tournament Fund-a-Need | – | 30,000 |
| Total | \$ 1,726,837 | \$ 2,328,440 |

8. Contributions:

| | 2018 | 2017 |
|------------------------------|---------------------|---------------------|
| Individual donors | \$ 332,289 | \$ 287,987 |
| Corporate donors | 513,375 | 492,086 |
| Not-for-profit organizations | 431,031 | 408,112 |
| Total | \$ 1,276,695 | \$ 1,188,185 |

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

9. Projects and/or programs expenditures:

Expenditures by program (excluding the allocation of salary) during the year is as follows:

| | 2018 | 2017 |
|--------------------------------------|-------------------|---------------------|
| Urology Research | \$ 215,782 | \$ 324,835 |
| APCaRI Research | 142,175 | 130,862 |
| Rural Man Van | 131,842 | 96,389 |
| City Man Van | 86,383 | 74,375 |
| Rapid Access VI | 69,645 | 56,892 |
| Research Director Fund | 57,097 | 100,000 |
| Rapid Access III | 44,755 | 40,919 |
| Rapid Access IV | 41,768 | 26,102 |
| Hyndman Research | 41,443 | 1,194 |
| Rapid Access II | 41,271 | 44,827 |
| Bismar/Donnelly Research – Genome DX | 27,700 | 11,203 |
| Men's Health Initiative | 22,009 | 13,929 |
| Rapid Access I | 17,522 | 15,895 |
| Bismar Ride for Dad Research | 11,840 | 27,471 |
| Rapid Access V | 5,163 | 16,327 |
| Kawakami Project | 5,000 | 7,500 |
| Other Programs | 59 | 3,775 |
| Bismar/Donnelly Research | – | 9,480 |
| Total | \$ 941,454 | \$ 1,001,975 |

10. Restrictions on net assets:

All of the net assets restricted for endowment purposes are subject to externally imposed restrictions stipulating that the principal be maintained intact. Any investment income earned can be used by PCC and is not restricted. PCC earned \$3,092 (2017 - \$1,981) in 2018 of investment income. During the year, the externally restricted funds were released by the donor and reallocated to support clinical programs. PCC has recorded the amount of \$nil (2017 - \$200,099) related to restricted cash on the statement of financial position.

PCC PROSTATE CANCER CENTRE

Notes to the Financial Statements

Year ended December 31, 2018, with comparative information for 2017

11. Financial instruments and related risks:

(a) Credit risk:

PCC's exposure to credit risk arises from the possibility that the counter party to a transaction might fail to perform under its contractual commitment resulting in a financial loss to PCC.

PCC is exposed to credit risk on its cash and cash equivalents, investments, deposits, restricted cash and accounts receivables from its operations. Concentration of credit risk arises as a result of exposure to a single debtor or to a group of debtors having similar characteristics such that their ability to meet contractual obligations would be similarly affected by changes in economical, political or other conditions. PCC monitors credit risk by assessing the collectability of the amount. Cash and investments are held with reputable financial institutions. Based on management's assessment, no amount has been provided for as doubtful accounts.

(b) Liquidity risk:

Accounts payable and accrued liabilities, government payroll tax payable and amounts due to related parties are due within six months and PCC has sufficient cash available to discharge these liabilities. The organization also manages this risk by preparing budget and cash forecasts to ensure it has sufficient funds to fulfill its obligations.

(c) Interest rate risk:

Interest rate risk arises on investments which are held in short-term deposits with fixed interest rates. For every 1% increase in interest rates, the annual change in interest income would be approximately \$52,660 (2017 - \$49,335).

12. Subsequent event: TBD